

Personal Finance Curriculum Map

Personal finance curriculum is based on 2022 MDE Personal Finance Standards and lessons from Next Gen Personal Finance

MDE Personal Finance Curriculum

Next Gen Personal Finance

Торіс	Content	Essentials/Skills	Assessment	Standards
Behavioral Economics	 1.1 - Your Values and Money 1.2 - Your Brain and Money 1.3 - Overcoming Cognitive Biases 	 Practice making financial decisions Reflect on their personal values and how they can influence their financial decisions Explore how values differ from person to person Explain what a cognitive bias is and how it can cause someone to make irrational decisions, particularly around money Explore and experience a variety of cognitive biases Define common cognitive biases humans have and explain how they might influence someone's financial decisions Identify signs of cognitive bias Explore steps someone can take to overcome cognitive bias 	Discussions Quizzes Google Classroom Activities Class Activities	PF3 - Budgeting and Saving PF5 - Financial Investing
Banking	 2.1 - Intro to Banking 2.2 - Checking Accounts 2.3 - Classic Checking Skills 2.4 - Savings Accounts 2.5 - Beware of Banking Fees 2.6 - Being Unbanked 2.7 - Strategies to Save 2.8 - Challenges to Saving 2.9 - Digital Wallets and P2P Apps 2.10 - Online and Mobile Banking 	 Understanding Bank Services: Learn about the various services banks offer, such as checking and savings accounts, loans, and credit cards. Managing Checking Accounts: Gain practical skills in using checking accounts, including writing checks, depositing and withdrawing funds, and understanding bank statements. Financial Literacy in Savings: Compare different savings vehicles (savings accounts, CDs, money market accounts) and identify key criteria for selecting the best option. Banking Safely Online: Learn how to securely conduct online banking, including setting up and using P2P payments, understanding digital wallets, and avoiding fraud. Interpreting Bank Statements: Develop the ability to read and understand bank statements to track spending and manage finances effectively. Avoiding Banking Fees: Identify common 	Discussions Quizzes Google Classroom Activities Class Activities Banking Unit Assessment	PF1 - Earning Income PF2 - Buying Goods and Services PF3 - Budgeting and Saving PF4 - Using Credit

		 checking and savings account fees and learn strategies to avoid them, including understanding overdraft protection. Setting Financial Goals: Establish short, medium, and long-term savings goals, including building an emergency fund and managing savings in the face of inflation. Understanding Overdraft Policies: Learn about overdraft protection, its impact on finances, and compare policies at major US banks to minimize fees. Exploring Banking Options: Compare the pros and cons of different banking options, including physical vs. online banks, credit unions, and cashless societies. Being Financially Inclusive: Understand who is typically unbanked, explore the reasons behind it, and learn the consequences of being unbanked in different regions of the U.S. 		
Investing	 3.1 - Why Should I Invest 3.2 - What is the Stock Market 3.3 - What is a Stock 3.4 - What is a Bond 3.5 - Managing Risk 3.6 - Investing In Funds 3.7 - Deep Dive Into Funds 3.8 - Start Investing 3.9 - Smart Investing: Regulations & Returns 3.10 - The Importance of Investing for Retirement 3.11 - How to Invest for Retirement 3.12 - Modern Investing 	 Understanding Investing: Learn the basics of investing, how it differs from saving and trading, and the reasons for investing, such as outpacing inflation. Compounding and Wealth Building: Analyze how compounding builds wealth over time, illustrating the long-term benefits of investing. Stock Market Fundamentals: Understand what the stock market is, the reasons companies and investors participate, and how stocks can generate income. Investment Risk Management: Explore effective strategies to manage investment risk, including diversification, dollar cost averaging, and understanding risk tolerance. Reading and Evaluating Investments: Develop the ability to read stock quotes, bond fund fact sheets, and evaluate the performance of various investments over time. Diversifying Investment Portfolios: Understand the importance of diversification by learning about mutual funds, index funds, exchange-traded funds (ETFs), and target-date funds. Retirement Planning: Investigate how investing 	Discussions Quizzes Google Classroom Activities Class Activities Investing Unit Assessment	PF1 - Earning Income PF3 - Budgeting and Saving PF4 - Using Credit PF5 - Financial Investing

		 can help meet retirement goals, including understanding 401(k) plans, IRAs, and the limitations of relying solely on Social Security. Tax Implications of Investing: Learn how short and long-term capital gains tax can impact investment decisions and overall returns. Opening and Managing Brokerage Accounts: Understand what a brokerage account is, how to open one, and the role of financial regulations and regulatory bodies like the SEC and FINRA. Exploring Modern Investing Tools: Explore the function and impact of robo-advisors, micro-investing, and artificial intelligence (AI) in the modern investing landscape. 		
Types of Credit	 4.1 - Intro to Credit 4.2 - Young People and Credit Cards 4.3 - Using Credit Cards Wisely 4.4 - Loan Fundamentals 4.5 - Auto Loans 4.6 - Mortgages 4.7 - Predatory Lending 4.8 - When to Use Credit 	 Understanding Credit Types: Identify the major types of credit (e.g., credit cards, auto loans, mortgages) and their characteristics. Credit Components and Costs: Learn the three basic components of lines of credit—principal, interest rate, and term—and understand how interest is charged and how to minimize it. Credit Card Fundamentals: Understand how a credit card works, including making purchases, managing payments, and avoiding interest. Accessing Credit as a Young Adult: Identify at least three ways young adults can gain access to a credit card before age 21. Differentiating Between Credit Products: Enumerate the differences between debit, prepaid debit, and credit cards, and understand when to use each. Debt Management: Differentiate between amortized installment loans and revolving credit lines, and understand how payments are structured using an amortization table. Making Informed Loan Decisions: Compare auto loan and mortgage offers, using calculators to determine how factors like down payment, APR, and term impact total costs. Recognizing Good vs. Bad Debt: Describe the difference between good debt (e.g., high-interest credit card debt), and understand when to use or avoid credit. Understanding Payday Loans: Explain what payday loans are, the financial need they meet, and why they can trap users in a cycle of debt. Evaluating Financial Products: Compare the costs of borrowing money using various loan and credit products, including Buy Now, Pay Later 	Discussions Quizzes Google Classroom Activities Class Activities Types of Credit Unit Assessment	PF4 - Using Credit PF4.1 - FAFSA

		plans, and understand their impact on financial well-being.		
Managing Credit	5.1 - Debt Management 5.2 - Your Credit Report 5.3 - Your Credit Score 5.4 - Building Credit from Scratch 5.5 - Handling Significant Debt 5.6 - Debt and Wealth	 Understanding Credit Scores: Learn what a credit score is, how it's calculated, and analyze methods to view and improve credit scores over time. Impact of Interest on Debt Management: Observe how interest-bearing credit accounts affect a person's ability to manage debt effectively. Debt Reduction Strategies: Assess multiple strategies to reduce or eliminate debt, including credit counseling, debt consolidation, and formulating a repayment plan. Consequences of Late Payments: Compare the consequences of late payments across different types of debt and understand when late payments become particularly troublesome. Importance of Early Credit Establishment: Analyze why it's crucial to establish credit early in life and identify strategies to start building credit. Credit Score and Loan Impact: Compare the impact of different credit scores on the terms and conditions of various loans. Bankruptcy Insights: Explain the impacts of filing for bankruptcy and compare the differences between Chapter 7 and Chapter 13 bankruptcy. Debt as a Wealth-Building Tool: Explore how debt can be used strategically to build wealth and analyze the role of access to credit in wealth accumulation. Credit Protection Laws and Discrimination: Research credit protection laws and learn how to recognize and respond to credit discrimination. Debt Settlement Risks: Identify the risks associated with using debt settlement programs and critique their effectiveness in debt management. 	Discussions Quizzes Google Classroom Activities Class Activities Managing Credit Unit Assessment	PF4 - Using Credit
Buying a Car (Mini Unit)	C.1 - Choosing a Car C.2 - Costs of Owning a Car C.3 - Buying New and Used Cars C.4 - Leasing vs Buying C.5 - Sealing the Deal	 Car Research and Comparison: Conduct thorough research to find cars that meet their needs and compare different types of cars using popular car research websites and apps. Understanding Car Ownership Costs: Summarize the various costs associated with owning a car, including insurance, maintenance, and depreciation, and calculate the total cost of ownership for a specific vehicle. Buying New vs. Used Cars: Understand the pros and cons of buying a new car versus a used 	Discussions Quizzes Google Classroom Activities Class Activities	PF2 - Buying Goods and Services PF4 - Using Credit PF6 - Protecting and Insuring

		 car, including differences in warranties and vehicle depreciation. Auto Loans and Financing: Explore the different options available for getting an auto loan, understand the pros and cons of each, and how financing affects monthly payments. Car Insurance Factors: Explain the factors that affect car insurance rates and how different variables influence the cost of coverage. Leasing vs. Buying a Car: Explain the pros and cons of leasing a car versus buying one, including understanding lease agreements and the costs involved. Vehicle History Reports: Learn how to read and interpret a vehicle history report in detail to assess the condition and history of a pre-owned or certified pre-owned vehicle. Negotiating Car Prices: Identify best practices for negotiating the price of a car, whether buying from a dealership or a private seller. Understanding Car Depreciation: Understand how depreciation impacts a car's value over time and its implications for both buying and selling a vehicle. Car Buying Process: List the essential items needed when buying a car from a dealership and explain how the process differs when purchasing from a private seller. 		
Buying a House (Mini Unit)	 H.1 - First Steps to Buying a House H.2 - The Costs of Buying a House H.3 - Finding a House H.4 - Mortgages H.5 - Barriers & Pathways to Homeownership H.6 - Buying a House 	 Renting vs. Owning: Compare the advantages and disadvantages of renting versus owning a house, including the financial and lifestyle implications of each choice. Homeownership and Wealth Building: Understand how homeownership can build wealth over time and the factors that determine a person's readiness to buy a home. Home Buying Process Overview: Gain a broad overview of the home buying process, from initial planning and budgeting to closing the deal. Mortgage Fundamentals: Explain what a mortgage is, the differences between fixed- and adjustable-rate mortgages, and why most Americans need a mortgage to finance a home. Budgeting for Homeownership: Estimate a housing budget using rules of thumb and online calculators, considering upfront and ongoing expenses. Role of Credit Scores: Analyze the impact of credit scores on the cost of credit, especially in the context of mortgage rates and approval. Specialized Loan Programs: Explore 	Discussions Quizzes Google Classroom Activities Class Activities	PF2 - Buying Goods and Services PF4 - Using Credit PF6 - Protecting and Insuring

		 specialized loan programs, including FHA loans and down payment assistance, to understand how they can make buying a home more affordable. Making an Offer and Negotiating: Describe the process of making an offer on a home, negotiating the price, and the importance of home inspections in this process. Escrow and Closing Process: Explain the escrow process, the significance of a home appraisal, and what happens during the closing phase of buying a home. Using Real Estate Tools: Learn how to use online tools to search for homes that meet personal wants and needs, and understand the role of a real estate agent in the home buying journey. 		
Paying for College	 6.1 - Paying for College 101 6.2 - Reducing the Sticker Price of College 6.3 - Applying for the FAFSA 6.4 - Scholarships and Grants 6.5 - Student Loans 6.6 - Financial Aid Packages 6.7 - Student Loan Repayment 6.8 - Time for Payback 	 FAFSA Importance and Process: Understand the critical role of the FAFSA in the financial aid process and the importance of timely submission to maximize financial assistance. Reading a FAFSA Submission Summary: Learn to read a FAFSA Submission Summary: and understand the significance of the Student Aid Index (SAI) in determining college affordability. Scholarships and Grants: Explain why scholaCrships and grants should be prioritized over loans, differentiate between them, and find opportunities they are eligible for. Federal vs. Private Student Loans: Compare different types of federal student loans and private student loans, analyzing the pros and cons of each. Financial Aid Offers: Explain the key elements of a financial aid offer, analyze sample offers, and demonstrate the proper order in which to accept different types of financial aid. Responsible Borrowing: Understand what it means to be a responsible borrower, and identify common mistakes made in repaying student loans. Repayment Plans and Assistance: Explain the differences between various student loan repayment plans, and identify sources of assistance for managing student loan repayment. College ROI and Cost Considerations: Compare the return on investment (ROI) of different colleges, including the impact of in-state vs. out-of-state tuition on total college costs. 529 Plans: Understand how a 529 plan can help 	Discussions Quizzes Google Classroom Activities Class Activities Paying for College Unit Assessment	PF1 - Earning Income PF2 - Buying Goods and Services PF3 - Budgeting and Saving PF4 - Using Credit

		 minimize student loan debt and contribute to more affordable college education. College Decision-Making: Make informed decisions about college choices, including how to minimize debt and maximize both academic and social-emotional experiences during college. 		
Career	7.1 - The World of Work 7.2 - Career Fit 7.3 - Finding a Job 7.4 - Your LinkedIn Profile 7.5 - Resumes and Cover Letters 7.6 - The Interview 7.7 - Outcomes of a Job Interview 7.8 - Your First Week and Beyond 7.9 - Self-Employment	 Analyze the relationship between education, employment, and income - Understanding how education level impacts job opportunities and potential earnings. Differentiate between hard skills and soft skills - Recognizing the importance of both technical skills and interpersonal abilities in career success. Complete an interest assessment, then research and reflect on their career options - Identifying personal strengths and interests to guide career decisions. Demonstrate the ability to read and find important information in a job posting - Extracting key details and requirements from job advertisements to tailor applications. Create a LinkedIn profile and use it to advance your career and grow your network - Leveraging LinkedIn for professional networking and job opportunities. Apply best practices in interviewing to answer common interview questions - Preparing effectively for interviews by practicing responses to frequently asked questions. Analyze best practices in interviewing- Understanding techniques for successful interviewing, including virtual settings. Professionally negotiate their salary -Learning strategies to discuss and secure fair compensation. Compare multiple job offers based on a variety of criteria - Evaluating job offers by considering salary, benefits, and growth potential. Identify important steps to prepare for a new job - Understanding the necessary preparations for starting a new job, including paperwork and orientation 	Discussions Quizzes Google Classroom Activities Class Activities Career Unit Assessment	PF1 - Earning Income
	A.1 - Alternatives to 4-Year College A.2 - The Military A.3 - Entering the Workforce from High	 Evaluate whether their desired career requires a four-year degree to be successful - Assessing the necessity of a college degree for specific career goals. Explore alternative career paths that do not require a four-year degree - Identifying and 	Discussions Quizzes Google Classroom Activities Class Activities	PF1 - Earning Income PF4 - Using Credit

Alternatives to College (Mini Unit)	School A.4 - Associate Degree A.5 - Trade & Vocational School A.6 - Apprenticeships A.7 - Professional Certifications A.8 - Your Productive Gap Year A.9 - Make a Plan	 understanding viable career options outside of traditional college education. Weigh the pros and cons of getting a college degree - Analyzing the benefits and drawbacks of pursuing higher education. Explain what a trade/vocational school is - Understanding the role and offerings of trade schools as an alternative to college. Discuss the benefits of attending trade/vocational school and why they're gaining popularity - Exploring the growing relevance and advantages of vocational education. Explain what an apprenticeship is - Learning about apprenticeships as a pathway to gaining practical skills and experience. Research career paths within the U.S. military - Investigating various career opportunities that stem from apprenticeships - Evaluating how apprenticeships can lead to specific job roles and career growth. Set a goal for where they would like to be one year after graduating high school for a path they might pursue - Goal-setting to plan for post-high school success. Create a timeline of steps they will need to take to reach their goal - Developing a concrete plan to achieve their career or educational objectives after graduation. 		
Entrepreneurship (Mini Unit)	E.1 - Understanding Entrepreneurship E.2 - Hurdles of Entrepreneurship E.3 - Planning and Pitching a Business E.4 - Launching a Business	 Define entrepreneurship - Understanding the concept and scope of entrepreneurship. Identify and describe key characteristics of successful entrepreneurs - Recognizing the traits and behaviors that contribute to entrepreneurial success. Explain the importance of small businesses in the US economy - Appreciating the role small businesses play in economic growth and job creation. Differentiate between different types of entrepreneurial models and approaches. Outline the stages of the entrepreneurial process - Understanding the steps involved in starting and growing a business. Apply problem/solution techniques for generating innovative business ideas - Using creative problem-solving methods to develop new business concepts. 	Discussions Quizzes Google Classroom Activities Class Activities	PF1 - Earning Income PF2 - Buying Goods and Services

		 Explain the purpose and components of a business plan - Understanding the essential elements of a business plan and its role in guiding a startup. Create a lean business plan - Developing a streamlined, actionable business plan that focuses on key business elements. Explore various funding options for startups - Researching and evaluating different methods for securing startup capital. Analyze why startups fail and how to overcome obstacles faced by entrepreneurs - Identifying common challenges in entrepreneurship and strategies to avoid failure. 		
Insurance	8.1 - Intro to Insurance 8.2 - Auto Insurance 8.3 - Renters & Homeowners Insurance 8.4 - How Health Insurance Works 8.5 - How to Access Health Insurance 8.6 - Other Types of Insurance	 Illustrate how everyone risks financial loss and how insurance shares that risk - Understanding the fundamental purpose of insurance in mitigating financial risks. Identify factors that impact insurance premiums and the relationship between premiums, deductibles, and coverage limits - Recognizing how insurance costs are determined and how different elements interact. Explain how the insurance industry uses risk pooling and math to provide insurance coverage and make a profit - Understanding the mathematical and financial principles behind the insurance business model. Understand the importance of having health insurance - Recognizing the critical role health insurance plays in managing medical expenses. Describe the main types of auto insurance policies and compare state requirements - Comparing different auto insurance options and understanding state-specific regulations. Choose an appropriate level of car insurance coverage - Making informed decisions about the right amount of auto insurance based on personal needs. Distinguish the similarities and differences between renters and homeowners insurance - Understanding the different protections offered by renters versus homeowners insurance. Explain how health insurance works and the different types of plans available to them - Understanding the basics of health insurance plans, including coverage options. Decide when a life insurance policy is appropriate and how to select the best type for their needs - Evaluating when life insurance is necessary and choosing the most suitable 	Discussions Quizzes Google Classroom Activities Class Activities Insurance Unit Assessment	PF1 - Earning Income PF3 - Budgeting and Saving PF6 - Protecting and Insuring

		 policy. Explore the specific coverage areas and benefits of healthcare.gov Marketplace plans Investigating the details and advantages of health insurance plans available through the Marketplace. 		
Taxes	9.1 - Intro to Taxes 9.2 - Taxes and Your Pay Stub 9.3 - The Tax Cycle and Job Paperwork 9.4 - Teens and Taxes 9.5 - How to File Your Taxes 9.6 - Completing the 1040 9.7 - Understanding Tax Savings	 Differentiate between gross income and taxable income - Understanding how income is calculated for tax purposes and what portions are subject to taxation. Compare the three main types of tax systems - Analyzing the differences between progressive, regressive, and flat tax systems. Explain how marginal tax brackets differ from effective tax rates - Recognizing the difference between the tax rate on additional income and the average tax rate paid on total income. Describe the difference between a flat and progressive tax rate - Understanding how different tax structures impact taxpayers based on income levels. Complete a 1040 form to file their taxes - Gaining practical experience in filing taxes using the standard federal tax form. Explain the difference between gross and net pay - Understanding how deductions impact take-home pay and how to read a pay stub. Identify key facts about taxes and the tax cycle - Familiarizing themselves with the basics of how taxes work and important deadlines in the tax year. Explain the difference between tax credits and deductions can reduce tax liability in different ways. Analyze a W-2 form - Learning to interpret this essential tax document, which reports annual wages and taxes withheld. Determine when it's appropriate to use the standard deduction or to itemize deductions - Making informed decisions about the most beneficial method to reduce taxable income. 	Discussions Quizzes Google Classroom Activities Class Activities Taxes Unit Assessment	PF1 - Earning Income PF7 - Paying Taxes
Budgeting	10.1 - Budgeting Basics 10.2 - Budgeting Strategies 10.3 - Budgeting for Housing 10.4 - Budgeting for	 Describe the purpose of a budget - Understanding the fundamental role of budgeting in managing personal finances. Classify expenses as needs and wants - Distinguishing between essential and discretionary spending to prioritize budgeting. 	Discussions Quizzes Google Classroom Activities Class Activities	PF1 - Earning Income PF2 - Buying Goods and Services PF3 - Budgeting and Saving

	Transportation 10.5 - Budgeting for Food 10.6 - Budgeting Challenges 10.7 - Build Your Budget	 Explain the difference between gross pay and net pay - Recognizing how income is reduced by taxes and other deductions, impacting take-home pay. List important considerations before signing a lease - Knowing what to evaluate before committing to a rental agreement. Weigh the pros and cons of each budgeting strategy - Evaluating different budgeting methods to choose the one that best fits personal financial goals. Identify ways people can budget with a limited or variable income - Learning strategies to manage finances effectively despite fluctuating income levels. Factor in how utilities will affect their budget - Understanding the impact of utility costs on overall financial planning. Explain how inflation affects one's ability to budget for food - Recognizing the effects of rising prices on maintaining a balanced budget. Create a budget on a salaried adult's income and adjust it as required - Practicing real-world budgeting by planning and adjusting based on changing financial circumstances. Research and choose appropriate budgeting apps to meet specific needs - Leveraging technology to streamline budgeting and financial management. 	Budgeting Unit Assessment	PF4 - Using Credit PF5 - Financial Investing
Consumer Skills	 11.1 - Your Money and Social Media 11.2 - Advertisement and Dark Patterns 11.3 - Getting the Best Deal 11.4 - Online Shopping Pitfalls 11.5 - Being and Ethical Consumer 11.6 - Identity Theft 11.7 - Scams and Fraud 	 Examine their role as a consumer and their consumer decisions - Understanding their influence and responsibility as consumers in the marketplace. Explain how social media and influencers can impact a consumer's spending decisions - Recognizing the powerful effects of social media on purchasing behavior. Identify steps a consumer can take to decrease the influence of social media on their spending decisions - Learning strategies to minimize the impact of social media on personal finances. Explain what dark patterns are and identify common types - Understanding deceptive design practices that can manipulate consumer behavior. Identify strategies consumers can use to make sure they are getting the best price for their purchase - Implementing practical techniques to ensure value for money. Apply their comparison shopping skills to 	Discussions Quizzes Google Classroom Activities Class Activities Consumer Skills Assessment	PF2 - Buying Goods and Services PF3 - Budgeting and Saving PF6 - Protecting and Insuring

	 choose between two similar items - Practicing effective comparison shopping to make informed purchasing decisions. Describe different types of hidden fees consumers may encounter - Being aware of and identifying hidden costs in transactions. Identify different types of identity theft, how they can occur, and the impact they can have on someone's life - Understanding the risks and consequences of identity theft. Take measures to protect their personal information - Learning proactive steps to safeguard personal data from theft and misuse. Recommend steps someone should take if they are scammed - Knowing the appropriate actions to take in response to scams and fraud. 	
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